



SUMMARY OF MARKET SHARE OF WIRELESS OPERATORS

| OPERATOR | Apr'08 | May'08 | New Additions In Apr'08 | New Additions In May'08 |
|-----------------|--------------------|--------------------|--------------------------------|--------------------------------|
| AIRTEL | 64,370,434 | 66,825,935 | 2,385,713 | 2,455,501 |
| AIRCEL | 10,989,450 | 11,491,986 | 379,022 | 502,536 |
| BPL | 1,313,786 | 1,331,261 | 19,024 | 17,475 |
| BSNL | 36,683,137 | 36,997,418 | 473,187 | 314,281 |
| IDEA | 25,039,649 | 26,140,643 | 1,038,076 | 1,100,994 |
| MTNL | 3,283,751 | 3,350,437 | 41,900 | 66,686 |
| RELIANCE | 7,358,554 | 7,358,554 | 342,349 | 0 |
| SPICE | 4,363,117 | 4,497,675 | 152,448 | 134,558 |
| Vodafone | 45,780,415 | 47,466,853 | 1,654,172 | 1,686,438 |
| CONNECT (CDMA) | 316,183 | N/A | 17,374 | N/A |
| INDICOM (CDMA) | 24,775,109 | N/A | 444,878 | N/A |
| MTNL (CDMA) | 282,641 | N/A | -6,986 | N/A |
| RAINBOW (CDMA) | 107,989 | N/A | 885 | N/A |
| RELIANCE (CDMA) | 40,055,537 | N/A | 1,278,066 | N/A |
| BSNL (CDMA) | 4,579,023 | N/A | -545 | N/A |
| TOTAL | 269,298,775 | 205,460,762 | 8,219,563 | 6,278,469 |

* CDMA Figs include CDMA (Mobile) + CDMA (FWT)

SUBSCRIBER FIGURES OF WIRELESS OPERATORS

| METRO | OPERATOR | Apr'08 | May'08 | New Additions In Apr'08 | New Additions In May'08 |
|-----------------------|-------------------|-------------------|-------------------|--------------------------------|--------------------------------|
| CHENNAI | Aircel | 1,887,674 | 1,943,083 | 48,415 | 55,409 |
| | Airtel | 1,775,656 | 1,823,532 | 60,815 | 47,876 |
| | BSNL | 940,408 | 943,330 | 3,822 | 2,922 |
| | Indicom (CDMA) | 384,638 | N/A | 2,805 | N/A |
| | Reliance (CDMA) | 1,041,318 | N/A | 73,020 | N/A |
| | Vodafone | 1,214,708 | 1,254,814 | 40,119 | 40,106 |
| TOTAL | Total | 7,244,402 | 5,964,759 | 228,996 | 146,313 |
| DELHI | Airtel | 4,000,330 | 4,055,704 | 109,632 | 55,374 |
| | Idea | 1,965,955 | 2,001,238 | 68,262 | 35,283 |
| | Indicom (CDMA) | 3,368,897 | N/A | 52,432 | N/A |
| | MTNL | 1,494,351 | 1,535,204 | 15,911 | 40,853 |
| | MTNL (CDMA) | 126,726 | N/A | 621 | N/A |
| | Reliance (CDMA) | 2,423,550 | N/A | 69,272 | N/A |
| | Vodafone | 3,263,533 | 3,328,981 | 46,764 | 65,448 |
| | TOTAL | Total | 16,643,342 | 10,921,127 | 362,894 |
| KOLKATA | Aircel | 0 | 55,030 | 0 | 55,030 |
| | Airtel | 1,836,016 | 1,852,838 | 28,985 | 16,822 |
| | BSNL | 1,037,138 | 1,045,923 | 15,108 | 8,785 |
| | Indicom (CDMA) | 1,238,868 | N/A | 27,579 | N/A |
| | Reliance (CDMA) | 1,478,480 | N/A | 27,565 | N/A |
| | Reliable internet | 377,929 | 377,929 | 32,059 | 0 |
| | Vodafone | 2,031,281 | 2,076,340 | 57,104 | 45,059 |
| | TOTAL | Total | 7,999,712 | 5,408,060 | 188,400 |
| MUMBAI | Airtel | 2,445,003 | 2,468,016 | 17,543 | 23,013 |
| | BPL | 1,313,786 | 1,331,261 | 19,024 | 17,475 |
| | Indicom (CDMA) | 1,821,843 | N/A | 53,747 | N/A |
| | MTNL | 1,789,400 | 1,815,233 | 25,989 | 25,833 |
| | MTNL (CDMA) | 155,915 | N/A | -7,607 | N/A |
| | Reliance (CDMA) | 2,856,164 | N/A | 93,312 | N/A |
| | Vodafone | 3,529,478 | 3,611,675 | 77,911 | 82,197 |
| TOTAL | Total | 13,911,589 | 9,226,185 | 279,919 | 148,518 |
| TOTAL OF METRO | Total | 45,799,045 | 31,520,131 | 1,060,209 | 617,485 |

| A CIRCLE | OPERATOR | Apr'08 | May'08 | New Additions In Apr'08 | New Additions In May'08 |
|--------------------|-----------------|---------------|-------------------|--------------------------------|--------------------------------|
| A.P | Airtel | 6,263,294 | 6,516,332 | 200,748 | 253,038 |
| | BSNL | 2,260,771 | 2,272,406 | 20,030 | 11,635 |
| | Idea | 3,405,457 | 3,554,733 | 153,422 | 149,276 |
| | Indicom (CDMA) | 2,430,426 | N/A | 31,537 | N/A |
| | Reliance (CDMA) | 3,893,108 | N/A | 101,478 | N/A |
| | Vodafone | 2,710,605 | 2,819,016 | 109,147 | 108,411 |
| | TOTAL | Total | 20,963,661 | 15,162,487 | 616,362 |
| GUJARAT | Airtel | 2,854,652 | 3,004,824 | 150,766 | 150,172 |
| | BSNL | 2,082,759 | 2,099,701 | 16,866 | 16,942 |
| | Idea | 2,694,139 | 2,839,656 | 71,067 | 145,517 |
| | Indicom (CDMA) | 967,635 | N/A | 15,177 | N/A |
| | Reliance (CDMA) | 2,494,105 | N/A | 67,098 | N/A |
| | Vodafone | 6,171,059 | 6,333,858 | 160,465 | 162,799 |
| | TOTAL | Total | 17,264,349 | 14,278,039 | 481,439 |
| KARNATAKA | Airtel | 6,990,941 | 7,316,500 | 120,263 | 325,559 |
| | BSNL | 1,789,667 | 1,790,200 | 7 | 533 |
| | Indicom (CDMA) | 1,128,918 | N/A | -19,639 | N/A |
| | Reliance (CDMA) | 2,484,607 | N/A | 32,615 | N/A |
| | Spice | 1,714,228 | 1,767,213 | 77,677 | 52,985 |
| | Vodafone | 2,967,970 | 3,026,000 | 117,624 | 58,030 |
| | TOTAL | Total | 17,076,331 | 13,899,913 | 328,547 |
| MAHARASHTRA | Airtel | 4,270,259 | 4,345,945 | 105,556 | 75,686 |
| | BSNL | 3,157,792 | 3,147,087 | -28,503 | -10,705 |
| | Idea | 5,031,860 | 5,221,920 | 150,416 | 190,060 |
| | Indicom (CDMA) | 3,005,248 | N/A | 94,915 | N/A |
| | Reliance (CDMA) | 3,045,766 | N/A | 131,387 | N/A |
| | Vodafone | 2,766,544 | 2,920,396 | 156,155 | 153,852 |
| | TOTAL | Total | 21,277,469 | 15,635,348 | 609,926 |
| TAMIL NADU | Aircel | 5,118,335 | 5,285,407 | 152,528 | 167,072 |
| | Airtel | 4,107,689 | 4,218,705 | 160,888 | 111,016 |
| | BSNL | 2,396,139 | 2,375,147 | -4,739 | -20,992 |
| | Indicom (CDMA) | 623,493 | N/A | -42 | N/A |
| | Reliance (CDMA) | 2,793,073 | N/A | 34,088 | N/A |

| | | | | | |
|--------------------------|-----------------|-------------------|-------------------|--------------------------------|--------------------------------|
| | Vodafone | 3,335,834 | 3,489,359 | 155,014 | 153,525 |
| TOTAL | Total | 18,374,563 | 15,368,618 | 497,737 | 410,621 |
| TOTAL OF A CIRCLE | Total | 94,956,373 | 74,344,405 | 2,534,011 | 2,254,411 |
| B CIRCLE | OPERATOR | Apr'08 | May'08 | New Additions In Apr'08 | New Additions In May'08 |
| HARYANA | Airtel | 1,060,241 | 1,067,990 | 7,423 | 7,749 |
| | BSNL | 1,241,593 | 1,256,102 | 20,378 | 14,509 |
| | Idea | 1,039,050 | 1,080,689 | 58,290 | 41,639 |
| | Indicom (CDMA) | 906,230 | N/A | 16,595 | N/A |
| | Reliance (CDMA) | 947,010 | N/A | 87,742 | N/A |
| | Vodafone | 1,322,554 | 1,380,096 | 40,346 | 57,542 |
| TOTAL | Total | 6,516,678 | 4,784,877 | 230,774 | 121,439 |
| KERALA | Airtel | 1,681,498 | 1,703,298 | 33,790 | 21,800 |
| | BSNL | 2,170,446 | 2,180,685 | 15,689 | 10,239 |
| | Idea | 2,886,109 | 3,016,720 | 181,221 | 130,611 |
| | Indicom (CDMA) | 626,623 | N/A | -5,819 | N/A |
| | Reliance (CDMA) | 2,132,285 | N/A | 89,883 | N/A |
| | Vodafone | 2,089,259 | 2,180,336 | 88,126 | 91,077 |
| TOTAL | Total | 11,586,220 | 9,081,039 | 402,890 | 253,727 |
| M.P. | Airtel | 2,922,475 | 3,084,776 | 150,875 | 162,301 |
| | BSNL | 1,936,530 | 1,949,262 | 94,478 | 12,732 |
| | Idea | 3,356,881 | 3,482,037 | 130,651 | 125,156 |
| | Indicom (CDMA) | 821,979 | N/A | 12,433 | N/A |
| | Reliance | 1,633,606 | 1,633,606 | 54,048 | 0 |
| | Reliance (CDMA) | 2,513,522 | N/A | 63,717 | N/A |
| TOTAL | Total | 13,184,993 | 10,149,681 | 506,202 | 300,189 |
| PUNJAB | Airtel | 3,205,988 | 3,239,200 | 24,136 | 33,212 |
| | BSNL | 2,000,233 | 2,058,809 | 69,274 | 58,576 |
| | Connect (CDMA) | 316,183 | N/A | 17,374 | N/A |
| | Indicom (CDMA) | 976,394 | N/A | 20,976 | N/A |
| | Reliance (CDMA) | 1,061,454 | N/A | 21,368 | N/A |
| | Spice | 2,648,889 | 2,730,462 | 74,771 | 81,573 |
| | Vodafone | 1,685,646 | 1,696,991 | 40,145 | 11,345 |
| TOTAL | Total | 11,894,787 | 9,725,462 | 268,044 | 184,706 |
| RAJASTHAN | Airtel | 4,040,893 | 4,242,006 | 225,265 | 201,113 |

| | | | | | |
|--------------------------|-----------------|-------------------|-------------------|--------------------------------|--------------------------------|
| | BSNL | 2,278,150 | 2,299,178 | 20,427 | 21,028 |
| | Idea | 857,779 | 891,074 | 32,974 | 33,295 |
| | Indicom (CDMA) | 1,710,872 | N/A | 34,227 | N/A |
| | Rainbow (CDMA) | 107,989 | N/A | 885 | N/A |
| | Reliance (CDMA) | 1,751,909 | N/A | 63,308 | N/A |
| | Vodafone | 3,059,700 | 3,197,824 | 125,102 | 138,124 |
| TOTAL | Total | 13,807,292 | 10,630,082 | 502,188 | 393,560 |
| U.P.(W) | Airtel | 1,581,964 | 1,624,001 | 29,689 | 42,037 |
| | BSNL | 2,092,036 | 2,119,025 | 58,177 | 26,989 |
| | Idea | 2,673,165 | 2,806,422 | 104,886 | 133,257 |
| | Indicom (CDMA) | 1,497,628 | N/A | 27,919 | N/A |
| | Reliance (CDMA) | 2,306,574 | N/A | 84,085 | N/A |
| | Vodafone | 2,974,562 | 3,081,491 | 116,133 | 106,929 |
| TOTAL | Total | 13,125,929 | 9,630,939 | 420,889 | 309,212 |
| U.P.(E) | Airtel | 3,674,302 | 3,897,278 | 455,083 | 222,976 |
| | BSNL | 4,280,702 | 4,365,283 | 27,439 | 84,581 |
| | Idea | 1,049,081 | 1,161,155 | 81,219 | 112,074 |
| | Indicom (CDMA) | 1,082,674 | N/A | 29,353 | N/A |
| | Reliance (CDMA) | 2,942,326 | N/A | 99,543 | N/A |
| | Vodafone | 3,686,558 | 3,966,470 | 178,203 | 279,912 |
| TOTAL | Total | 16,715,643 | 13,390,186 | 870,840 | 699,543 |
| W.B. | Aircel | 645,174 | 692,045 | 37,556 | 46,871 |
| | Airtel | 1,952,717 | 2,106,163 | 33,668 | 153,446 |
| | BSNL | 1,451,522 | 1,463,156 | 34,826 | 11,634 |
| | Reliance | 769,840 | 769,840 | 52,936 | 0 |
| | Indicom (CDMA) | 656,511 | N/A | 15,558 | N/A |
| | Reliance (CDMA) | 1,205,488 | N/A | 37,396 | N/A |
| | Vodafone | 2,971,124 | 3,103,206 | 145,814 | 132,082 |
| TOTAL | Total | 9,652,376 | 8,134,410 | 357,754 | 344,033 |
| TOTAL OF B CIRCLE | Total | 96,483,918 | 75,526,676 | 3,559,581 | 2,606,409 |
| C CIRCLE | OPERATOR | Apr'08 | May'08 | New Additions In Apr'08 | New Additions In May'08 |
| ASSAM | Aircel | 1,201,578 | 1,223,957 | 37,894 | 22,379 |
| | Airtel | 921,487 | 939,746 | 19,614 | 18,259 |
| | BSNL | 913,569 | 945,166 | 95,615 | 31,597 |
| | Reliance | 962,634 | 962,634 | 33,772 | 0 |
| TOTAL | Total | 3,999,268 | 4,071,503 | 186,895 | 72,235 |

| | | | | | |
|--------------------------|--------------------------------|--------------------|--------------------|------------------|------------------|
| BIHAR | Aircel | 703,217 | 773,724 | 38,226 | 70,507 |
| | Airtel | 4,609,957 | 4,912,900 | 274,586 | 302,943 |
| | BSNL | 1,672,795 | 1,683,109 | 42,818 | 10,314 |
| | Indicom (CDMA) | 969,308 | N/A | 25,325 | N/A |
| | Reliance | 1,892,784 | 1,892,784 | 90,397 | 0 |
| | Reliance (CDMA) | 1,948,705 | N/A | 89,345 | N/A |
| TOTAL | Total | 11,796,766 | 9,262,517 | 560,697 | 383,764 |
| H.P. | Aircel | 43,357 | 53,334 | 1,685 | 9,977 |
| | Airtel | 807,557 | 809,829 | 2,158 | 2,272 |
| | BSNL | 520,328 | 528,917 | -34,364 | 8,589 |
| | Idea | 80,173 | 84,999 | 5,668 | 4,826 |
| | Indicom (CDMA) | 113,949 | N/A | 1,692 | N/A |
| | Reliance | 474,367 | 474,367 | 27,619 | 0 |
| | Reliance (CDMA) | 187,315 | N/A | 5,181 | N/A |
| TOTAL | Total | 2,227,046 | 1,951,446 | 9,639 | 25,664 |
| J & K | Aircel | 298,791 | 330,575 | 19,775 | 31,784 |
| | Airtel | 1,013,662 | 1,100,069 | 13,508 | 86,407 |
| | BSNL | 825,705 | 831,679 | 7,789 | 5,974 |
| | Reliance (CDMA) | 776 | N/A | 116 | N/A |
| TOTAL | Total | 2,138,934 | 2,262,323 | 41,188 | 124,165 |
| N.E. | Aircel | 619,089 | 643,209 | 24,705 | 24,120 |
| | Airtel | 539,511 | 585,213 | 58,012 | 45,702 |
| | BSNL | 607,282 | 594,135 | -23,438 | -13,147 |
| | Reliance | 344,685 | 344,685 | 12,017 | 0 |
| TOTAL | Total | 2,110,567 | 2,167,242 | 71,296 | 56,675 |
| ORISSA | Aircel | 472,235 | 491,622 | 18,238 | 19,387 |
| | Airtel | 1,814,342 | 1,911,070 | 102,710 | 96,728 |
| | BSNL | 1,027,572 | 1,049,118 | 21,488 | 21,546 |
| | Indicom (CDMA) | 442,975 | N/A | 8,108 | N/A |
| | Reliance | 902,709 | 902,709 | 39,501 | 0 |
| | Reliance (CDMA) | 548,002 | N/A | 6,547 | N/A |
| TOTAL | Total | 5,207,835 | 4,354,519 | 196,592 | 137,661 |
| TOTAL OF C CIRCLE | Total | 27,480,416 | 24,069,550 | 1,066,307 | 800,164 |
| | BSNL (CDMA) - All India | 4,579,023 | N/A | -545 | N/A |
| ALL INDIA | Total | 269,298,775 | 205,460,762 | 8,219,563 | 6,278,469 |